

**Y.K. Sailas Thangal**  
**Consul General**



**Consulate General of India**

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**14<sup>th</sup> November, 2017**

**Dear Shri B.K. Roy,**

The Consulate General of India in Guangzhou, as part of its continuous efforts to promote India-China trade and investment cooperation, proposes to organize an India-China Trade and Investment Forum (a seminar with special focus on stones, ceramics and construction materials) on the sidelines of the Xiamen Stone Fair in March, 2018. The seminar is being organized in cooperation with organizers of the Xiamen Stone Fair including Xiamen Commercial Department, China Council for Promotion of International Trade (CCPIT) and Xiamen Stone Association on 7<sup>th</sup> March, 2018.

2. Xiamen Stone Fair is one of the world biggest stone exhibitions and fairs where large number of international exporters/exhibitors participates to showcase their latest state-of-the-art products, innovations and designs of stones as well as machineries. The 2017 Xiamen Stone Fair was held from 6-9 March, 2017 with total exhibition area of 180,000, sq. mtrs and more than 2000 exhibitors from 56 countries and over 150,000 businessmen/buyers from more than 150 countries visited the fair. The exhibition is specially targeted at the decision makers of the stone importers and exporters as well as construction industry.

3. Xiamen Stone Fair has been growing by leaps and bounds in terms of quality of visitors, exhibitors as well as buyers. The exhibition centre is divided into four sections where there are domestic stone area, international stone area, machinery and tool area along with committed assistance area from the organisers side which helps the visitors to find their desired partners quickly.

4. The next Xiamen Stone Fair will be held from 6-9 March, 2018 (Tuesday-Friday) at Xiamen International Exhibition and Conference Centre. The stone fair provides an excellent platform to get international exposure for any businessman and also to establish contacts amongst the global stone industry. Taking advantage of this great event, the Consulate had proposed to the organizers to jointly organize India-China Trade and Investment Forum with special focus on stone and construction materials, to which the organizers have happily agreed to do it on 7<sup>th</sup> March, 2018.

5. I understand that there are many Indian businessmen (Stone Exporters) who pay visit to this fair every year and we sincerely wish to have maximum attendance from India and China to make this seminar more meaningful. CGI will arrange appropriate presentations including investment opportunities in India, legal frameworks for doing business in India and arrange B2B meetings for them to establish contacts.

6. I am writing this letter to you to kindly disseminate this information among the stone exporters/importers/companies who are members of CAPEXIL and let us know who are likely to visit Xiamen so that we could contact Xiamen Stone Associations for meaningful discussion and B2B meetings during the seminar.

7. I look forward to your kind response on this matter at the earliest.

With regards,

Yours sincerely,



(Y.K. Sailas Thangal)

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